



2016

AN IN-BOND OFFER OF  
BAROLO

*An exceptional vintage to reserve now.*

— EN —  
PRIMEUR

BAFEB20

## 2016 BAROLO

“I’ve never tasted a better vintage!”



So exclaimed my colleague Sebastian Payne MW at the airport as we compared notes after a week of extensive tasting in Barolo’s hillside cellars. From my predecessor, over many vintages, as The Society’s buyer of Italian wine, this is praise indeed.

But then the 2016 Barolos truly are exceptional. Even the most self-effacing growers were quietly ecstatic about their wines, often remarking that this was a vintage as close to perfection as anyone could remember. One that gave individual expression to Barolo’s ten communes and myriad vineyards, showing the local

nuances of the nebbiolo grape with stunning clarity.

Hard on the heels of the ripe and generous 2015s, the 2016s enjoyed optimum harvest conditions that allowed the grapes to mature slowly, ripening fully in the dry, warm autumn weather whilst maintaining more structure and brighter acidity. Ripe red-berry and floral perfumes, fine, tightly coiled tannins, refreshing acidity and great concentration co-exist in beautiful balance, assuring delicious approachability in youth and the promise of further complexity as they evolve over time.

The difficulty this year? Securing enough wine! Mindful of the reputation of this vintage and the small family estates with whom we work, we’ve snapped up our allocations without delay. Once these are exhausted, there will be no more. All the more reason to offer our many favourites early, so that members can do likewise, and I hope you will.



Sarah Knowles MW  
Buyer for Italy

EN  
PRIMEUR



### HOW THIS OFFER WORKS

**The wines will arrive in the UK in spring 2021.** Once they do, you’ll be given three options:

- 1. To take delivery of your wines.** Duty and VAT will be payable immediately.
- 2. To store your wines in duty-paid Members’ Reserves.** Again, duty and VAT will be payable immediately.
- 3. To store your wines in our ‘in-bond’ Reserves area.** With this option, duty and VAT will only be payable (at the prevailing rate) when the wines are finally withdrawn. Please visit [thewinesociety.com/inbondreserves](http://thewinesociety.com/inbondreserves) for more details.

### IF DEMAND EXCEEDS SUPPLY

The Society has a long relationship with many of the growers in this offer and access to good quantities of wine. It is possible however that demand may exceed supply for individual wines, in which case we will share out (as far as is practical) the available stock equally amongst ordering members. If this still does not allow every member to have some wine, then as a final resort we divide members into groups depending on their level of support for The Society (quantity of wine bought, spend, orders placed etc). Members who have given greater support to The Society will have a better chance (but no certainty) of being allocated wine, and those who have given less support will have a lesser chance (but still a chance). The Society will offer a similar wine as a substitute if the original choice cannot be provided.

### MEMBERS’ RESERVES

The Society’s Members’ Reserves is a purpose-built, temperature-controlled facility offering members access to optimum storage conditions. The annual rental charge is £9.24 per dozen and includes VAT and insurance at replacement value. Any wine bought from The Society, by the unmixed or pre-mixed dozen, may be added or removed at any time. Members can also remove a few bottles of a full case stored in Reserves. Please visit [thewinesociety.com/reserves](http://thewinesociety.com/reserves) for more detail.



A note about alcohols: we are including indicative alcohol levels for all the wines in this offer. Please note however that these are intended as a guideline and may differ once the wine is in bottle.



### WHAT THE PRICE INCLUDES

Prices shown include delivery to a UK address. They do not include excise duty or VAT.

Payment of duty and VAT, at the prevailing rate (currently £26.78 duty per 12 75cl-bottle case, £13.39 per six-bottle case and 20% VAT payable on wine and duty) will be requested once the wines are removed for delivery or collected from Stevenage. Any future Government imposed tariffs, as yet unknown, could also be applicable.

### NOTES

Members, especially those living overseas, should note that only unmixed cases may be exported or transferred to an outside bond. Wines are offered in cases of six or three bottles as indicated. Please read the full terms and conditions on our website before placing your order.

**THIS OFFER WILL CLOSE AT 8PM, TUESDAY 14TH APRIL, 2020**

For information regarding this offer after the close date please contact us on **01438 741177** or email **memberservices@thewinesociety.com**

**PLEASE NOTE:** We are now required under new payment procedures to validate and authorise the total value of your order at the time it is placed. We will then take payment following the allocation of the wines, which will be around 11th May. Payment will, of course, only be taken for the value of the wines allocated.



## THE WINES

REF	In-Bond Delivered Price	three	six
<b>IT2882I</b>	<b>Barolo Le Coste di Monforte, Silvano Bolmida 2016</b> Combine a prime vineyard with Silvano Bolmida's attention to detail in the vines, a long, gentle maceration and slow development in barrel and you have a wine of great finesse, concentrated, savoury spice and rich, red-berry focus. Drink from 2021 to 2028. 14%	–	£93
<b>IT2881I</b>	<b>Barolo Arborina, Nadia Curto 2016</b> Arborina is an outstanding south-facing vineyard in the commune of La Morra, known for Barolo of real charm and focus. Sweet raspberry and rose aromas abound on the nose, with black tea and red apple on the palate, while firm tannins will ensure long and graceful ageing. Drink from 2021 to 2031. 14.5%	–	£125
<b>IT2895I</b>	<b>Barolo Rocche dell'Annunziata, Rocche Costamagna 2016</b> This old family estate uses only large Slovenian oak for ageing Barolos so that wood does not distract from fruit. The perfume is complex and classic with rose, cherry and leather spice, held by coiled tannins on the impressively long finish. Drink from 2021 to 2032. 14%	–	£125
<b>IT2898I</b>	<b>Barolo Monforte, Anselma 2016</b> Maurizio Anselma not only has some of the best vineyard sites across Barolo but also a viticulturalist mother, Giovanna, renowned for her attention to detail. In the cellar, long fermentation and ageing in old casks produce this elegant, yet powerful rose-and tar-scented classic. Drink from 2021 to 2030. 14%	–	£128
<b>IT2880I</b>	<b>Barolo Roggeri, Ciabot Berton 2016</b> Compact, rich-flavoured full-bodied Barolo with immediate appeal but the power and depth to age. Roggeri is a prime site within La Morra, amply demonstrated in the harmony of sweet cherry and redcurrant fruit with bright acidity and compact tannins. Drink from 2021 to 2033. 14.5%	–	£128
<b>IT2924I</b>	<b>Barolo Massolino 2016</b> Franco Massolino's vines are based in the commune of Serralunga, a byword for great structure and longevity. This blends the fruit of five different single vineyards and spends two years in barrel before release. Ripe red-fruit aromas have emerged already, overlaying a deeply concentrated core. Drink from 2021 to 2034. 14.5%	–	£148
<b>IT2954I</b>	<b>Barolo Marcanasco, Renato Ratti 2016</b> Historical documents date the cultivation of nebbiolo in 'Marcanasum', an ancient zone of La Morra, back to the 12th century. It's immortalised in this exquisite bottling from Pietro Ratti, son of the late Renato, who was an early champion of single-vineyard expressions of Barolo. Loaded with tar and rose aromas, in this great year the wine is full and refined on the palate. Drink from 2022 to 2031. 14%	–	£160

REF	In-Bond Delivered Price	three	six
<b>IT28831</b>	<b>Barolo Bussia Dardi le Rose, Poderi Colla 2016</b> Classic Barolo from the heart of the famous Bussia vineyard in the commune of Monforte d'Alba, where father and son Tino and Pietro Colla make elegant wines with floral and herbal freshness. This will deliver great pleasure throughout its long life, really hitting its stride in 2026. Drink from 2021 to 2036. 14%	–	£170
<b>IT28871</b>	<b>Barolo Terlo Vigna Costa Grimaldi, Luigi Einaudi 2016</b> An exciting wine of great energy and perfect balance, from a site close to the town. Scents of dried orange peel and tea overlay firm, but silky tannins and this stylish Barolo will really sing in another five years. Drink from 2023 to 2033. 14.5%	–	£180
<b>IT28991</b>	<b>Barolo Mosconi, Anselma 2016</b> This single-vineyard wine has a seductive perfume of white pepper spice, cherry and rose. Firm tannins do not detract from its elegance, all the way through to the long finish. Drink from 2021 to 2034. 14%	£90	–
<b>IT28901</b>	<b>Barolo Acclivi, GB Burlotto 2016</b> Fabio Alessandria's wines always have exceptional bouquet and precision. This one, from his different vineyard sites in the commune of Verduno, at Barolo's northern tip, offers great richness and harmony, and will keep for a decade at least. Drink from 2022 to 2032. 14%	–	£185
<b>IT28961</b>	<b>Barolo Fossati, Enzo Boglietti 2016</b> The contrast between the communal styles of La Morra and Serralunga is evident here. Part of Boglietti's 22-hectare vineyard portfolio, Fossati lies in the former and is charm personified, with a complex lavender and red-apple nose, overlaying a powerful structure and concentration that assures long life. Drink from 2021 to 2034. 14.5%	£96	–
<b>IT29261</b>	<b>Barolo Prapò, Schiavenza 2016</b> This firm, very traditional Barolo has a balsamic and floral nose, with firm tannins and sour red-cherry flavours. Grown in poor soils, the yields are naturally very low, and the wines accordingly concentrated and very structured. Drink from 2023 to 2036. 14%	–	£198
<b>IT28911</b>	<b>Barolo Monvigliero, GB Burlotto 2016</b> Monvigliero is Verduno's most famous vineyard, whence Fabio Alessandria has coaxed a remarkably fragrant bouquet, and haunting, persistent flavour. The grapes for this wine are foot-trodden during the fermentation. Drink from 2023 to 2032. 14%	–	£200
<b>IT29251</b>	<b>Barolo Coste di Rose, G D Vajra 2016</b> Enchanting rose-petal bouquet and full middle palate from a sandy vineyard, which lies between Cannubi and Bussia in the heart of Barolo. Drink from 2021 to 2033. 14%	–	£210
<b>IT28841</b>	<b>Barolo Ginestra, Paolo Conterno 2016</b> A beautifully balanced Barolo with a haunting perfume and supple, multi-faceted palate evocative of balsamic and orange, roses and violet notes. Ginestra is a vineyard in Monforte, a commune known for the finesse of its wines, and this is a fine example. Drink from 2021 to 2036. 14%	–	£220
<b>IT28861</b>	<b>Barolo, Pio Cesare 2016</b> Pio Cesare have been making great Barolo for decades and have particularly good sources in Serralunga and Novella which make a full, harmonious and ageworthy blend with fine balance and delicious flavour. A very polished elegant and complete Barolo. Drink from 2021 to 2036. 14%	–	£225
<b>IT28971</b>	<b>Barolo Arione, Enzo Boglietti 2016</b> From a small cru within Serralunga, and vines planted in 1999, Arione is firmer in style, with evident power and drive. Aromas of leather, spice and more savoury black-tea notes herald dried fruit and tart red plum on the palate. Ideally, it needs time to show its full potential. Drink from 2023 to 2034. 14.5%	£119	–
<b>IT28891</b>	<b>Barolo Bussia, Luigi Einaudi 2016</b> We have been captivated by Einaudi's wines in recent vintages because they combine power, great texture and finesse. Their second vintage from Dardi, the best part of the Bussia vineyard, offers richness, complexity and balance, and will benefit from time for the tannins to integrate fully. Drink from 2024 to 2036. 14.5%	–	£243
<b>IT28881</b>	<b>Barolo Cannubi, Luigi Einaudi 2016</b> Cannubi, at the heart of Barolo, and arguably its birthplace, delivers wines with distinctive aromatic scents of herb and mint, and sweet, black-fruit flavours. Grapes always ripen well here, and the Einaudi's 45-year-old vines add extra depth and richness. Drink from 2024 to 2035. 14.5%	–	£243

REF	In-Bond Delivered Price	three	six
IT29211	<b>Barolo Luigi Baudana, Baudana 2016</b> Luigi Baudana had no children, so entrusted his splendid vines to Barolo's famous Vajra family, because he knew they would make great wine. They do. This is vibrant and intense Barolo of great precision, and will cellar brilliantly. Drink from 2021 to 2036. 14%	–	£255
IT29221	<b>Barolo Cerretta, Luigi Baudana 2016</b> A particularly fine bouquet as well as typical Serralunga power and structure, with the fragrant fruit pervading the wine. The east-facing vineyard is rich in manganese, which seems to contribute to its finesse. A wine for the long haul, if you can wait! Drink from 2024 to 2040. 14%	–	£255
IT28921	<b>Barolo Cannubi, GB Burlotto 2016</b> The plushest of Burlotto's single-vineyard bottlings comes from the celebrated Cannubi vineyard in the commune of Barolo itself, fairly high on an east-facing slope near the town. Set apart for the ethereal bouquet of its wines, it's often considered the 'Chambolle-Musigny of Barolo'. Drink from 2022 to 2032. 14%	£130	–
IT28941	<b>Barolo Bricco Boschis, Cavallotto 2016</b> Traditional in the very best sense, this gorgeous, opulent Barolo, redolent of balsamic spices, flowers and black fruits needed its three years in large wood to knit together. Those looking for the totemic 'tar and roses' aspect of Barolo will find it here. Drink from 2021 to 2046. 14%	–	£260
IT29231	<b>Barolo Parafada, Massolino 2016</b> Parafada is Franco Massolino's oldest vineyard, planted in 1960. Its steep slope of chalky soil confers wonderful precision and class. A stunning example of Barolo in the tightly knit Serralunga style. Drink from 2024 to 2036. 14.5%	–	£315
IT29451	<b>Barolo Massolino Parussi 2016</b> The Parussi vineyard sits at an altitude of 300m in the commune of Castiglione Falletto, between Serralunga and La Morra. Tending toward the more accessible style of the latter, this elegant Barolo is rich in cherry and red-apple fruit of great charm and persistence on the finish. Drink from 2021 to 2033. 14%	–	£315
IT29531	<b>Barolo Rocche dell' Annunziata, Renato Ratti 2016</b> With an elegantly persistent bouquet reminiscent of liquorice, roses and tobacco, this gorgeous Barolo from a very highly regarded vineyard in La Morra is warm, full-flavoured and very classy. It will be at its best seven years after the vintage and keep for 25. Drink from 2024 to 2035. 14.5%	–	£355
IT28851	<b>Barolo Ornato, Pio Cesare 2016</b> Outstanding quality with supple fruit and great length of flavour from the great Serralunga vineyard of Ornato. A wine which will benefit from long cellaring, though again, the perfect balance of the vintage ensures it will show its mettle at any age. Drink from 2024 to 2036. 14%	–	£390

## MIXED CASE

### 2016 BAROLO CASE

**£131**

**Six expressions of the nebbiolo grape in an outstanding Barolo vintage. Drink from 2021 to 2028\*.**

*A six-bottle case containing one bottle of each of the following:*

- Barolo Arborina, Nadia Curto 2016
- Barolo Roggeri, Ciabot Berton 2016
- Barolo Le Coste di Monforte, Silvano Bolmida 2016
- Barolo Rocche dell'Annunziata, Rocche Costamagna 2016
- Barolo Monforte, Anselma 2016
- Barolo Bussia Dardi le Rose, Poderi Colla 2016

*\*Drink dates for this mixed case refer to the period when all the wines will be at their peak. Please refer to the individual wine for its recommended drink date.*

ref OC5116

**This offer will close at 8pm, Tuesday 14th April, 2020.**



**thewinesociety.com/baroloep**

**01438 741177**

The International Exhibition Co-operative Wine Society Limited, Gunnels Wood Road, Stevenage SG1 2BT Registered no.: 1824R

